



FOR IMMEDIATE RELEASE

PIP Expands Information Technology Leadership to Sustain Future Growth Plans

LATHAM, NY – November 5, 2019 – Protective Industrial Products, Inc. (PIP), a leading supplier of hand protection and general safety products with over 1,100 employees worldwide, announces the expansion of their Information Technology team with the addition of three seasoned professionals.

Greg Saltzman, with nearly thirty years of experience in spearheading technology across multiple functional disciplines, joins PIP in the role of **Chief Information Officer (CIO)**. Most recently Mr. Saltzman was CIO and Senior Vice President of Information Technology of CIRCOR International, a public company with global headquarters in Burlington, MA.

James (Jim) Giordano is appointed **Vice President of Information Technology**, bringing a thorough background in long-term strategy creation, data warehousing and Software as a Service (SaaS). Mr. Giordano was most recently the Chief Information Officer at Latham Pool Products, a leading global manufacturer of pool equipment sold through dealers and distributors.

Gaby Peloquin, highly experienced in Business Intelligence, Management Information Systems and application development, assumes the role of **Director of Business Applications and Analytics**. Mr. Peloquin, who was previously the Director of Intersystem Integration and Data Analytics at Albany Medical Center, was most recently a Senior Project Manager with CMA Consulting.

The addition of these three professionals supports PIP's initiative to build out its strategic management team to sustain future growth plans.

Over the past eighteen months, PIP has experienced rapid growth largely attributed to the acquisition of nine (9) leading companies in the global worker safety and retail safety products market. These include **West Chester Protective Gear, Inc.**, headquartered in Cincinnati, Ohio; **QRP, Inc.**, centered in Tucson, Arizona; **Hearos® Earplugs and Hearos de Mexico**; **Worldwide Protective Products, Inc.**, which has locations in Hamburg, NY and Wilkesboro, NC; **PIP Australia** and **PIP France**, as well as **Dynamic Safety**, a large manufacturer of head protection with locations in Canada. At the end of October, PIP acquired **Uniform Technologies** in Denver, Colorado, a respected manufacturer of high-tech specialty apparel.

This meteoric growth has elevated PIP to be a significant employer in the Capital District, employing more than 200 employees based out of their USA headquarters, located in Latham, NY, and over 300 employees in the greater Capital Region. PIP has a combined workforce of more than 900 employees

Protective Industrial Products, Inc.

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across the U.S. which includes more than 450 jobs in manufacturing and warehousing, for a total of over 1,100 PIP employees globally.

“The recent growth here at PIP has been tremendous,” states Bridget N. Milot Ren, Esq., PIP’s General Counsel and Chief Human Resource Officer. “Our expansion has created an opportunity to bring in new talent in positions ranging from the warehouse to the C-suite. We’ve brought in dynamic professionals with diverse backgrounds who possess strategic skillsets and innovative ideas to deliver new solutions to our customers. The recent additions to PIP’s IT department represent our investment in building out our strategic management team to support our continued growth” concludes Mrs. Milot Ren.

ABOUT PROTECTIVE INDUSTRIAL PRODUCTS

PIP’s global mission of “Bringing the Best of the World to You®” is fulfilled every day by way of its portfolio of companies and brands. Protective Industrial Products (PIP) is a leader in providing innovative safety products to wholesalers and distributors in the industrial channels. PIP, along with its recognized leading brands: G-Tek®, Assurance®, Kut-Gard®, QRP®, Maximum Safety® and Dynamic® are relied upon for personal protection by workers every day. West Chester offers Safety products to leading Retail customers under the Safety Works®, Brahma®, Mud®, West County Gardener® and Hearos® brands. Additional information about PIP is available at www.pipusa.com.

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