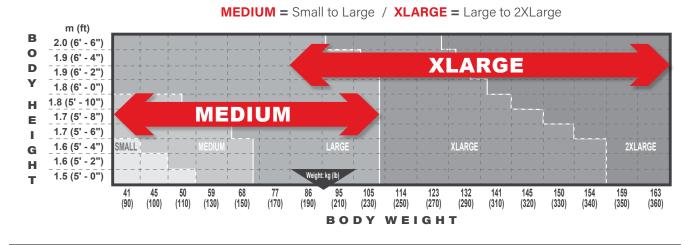


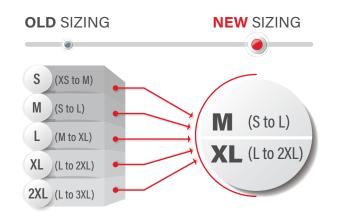
## FALL PROTECTION HARNESS SIZING UPDATE FAQS FOR ALL APPLICATIONS

## 1. Will 2 sizing options still cover the same range of users?

**ANSWER:** Yes, our technical specialists have taken all existing user body types into consideration. Please see the harness sizing chart below for details:



## 2. What are the benefits of combining multiple narrow size ranges into just 2 sizes?



ANSWER: Sizing efficiencies provide numerous benefits to all stakeholders, including the distributor and the end-user, as well as the manufacturer.

- Improved service levels to our customers.
- Increased inventory on the shelf by consolidating volumes.
- Reduced lead times, particularly for large orders.
- Better cost control via supply chain efficiencies.
- Reduced amount of part numbers to be managed.



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